

Earning Commission

EXAMPLE

Lolita sells jewelry: She earns a 5% commission on her sales up to her quota of \$25,000. Lolita earns a 9% commission on all sales beyond \$25,000. Last week her sales were \$32,099. How much did she earn?

Quota	Rate	Sales	Bonus Rate
25,000	5%	\$32,099	9%
Step 1	Step 2	Step 3	Step 4
\$25,000	\$ 32,099	\$ 7,099	\$1,250.00 Regular Commission
× .05	– 25,000	× .09	+ 638.91 Bonus Commission
\$ 1,250 Regular Commission	\$ 7,099	\$638.91 Bonus Commission	\$1,888.91 Total Commission

Lolita earned \$1,888.91.

Directions Compute the total commission for each example below.
Add the bonus commission to the regular commission

	Quota	Rate	Sales	Bonus Rate	Total Commission
1.	\$5,000	10%	\$5,150	15%	_____
2.	\$2,500	9%	\$6,709	13%	_____
3.	\$4,000	10%	\$3,765	15%	_____
4.	\$10,000	6%	\$12,497	9%	_____
5.	\$6,500	8%	\$7,298	12%	_____
6.	\$9,600	7%	\$12,152	10%	_____
7.	\$3,500	5%	\$7,025	7%	_____
8.	\$10,000	9%	\$9,379	15%	_____
9.	\$3,750	8%	\$5,098	11%	_____
10.	\$2,100	4%	\$3,769	7%	_____
11.	\$8,500	5%	\$11,123	11%	_____
12.	\$7,600	3%	\$6,848	10%	_____
13.	\$1,900	4%	\$37,155	10%	_____
14.	\$4,500	8%	\$6,794	12%	_____